#### A better way to finance energy efficient improvements for commercial properties.



# Ygrene works for you.

The award-winning Ygrene program is a better way to make commercial building improvements in Missouri that may increase the value of your property and help you retain capital and improve cash flow. An alternative to credit-based financing, Ygrene property assessed clean energy (PACE) financing makes a wide range of cost-effective energy efficiency and solar improvements accessible and affordable.

With no capital outlay, longer terms, fixed rates and eligibility based on available equity, Ygrene makes it easy to reduce your operating expenses while increasing comfort and value.

# **30%** Average amount of a building's operating expense that goes to energy.

Ygrene helps you finance the kinds of improvements that can lower your costs and increase property value. From LED lighting, roofing and HVAC to energy efficient doors and windows, there are hundreds of eligible upgrades you can make.

#### IMAGINE THESE KINDS OF SAVINGS:

- 8.5% lower operating costs
  - 20% higher lease-up rates
  - 7% higher property values
    - 16% higher worker productivity

Recent trends compiled by US Green Building Council (2018).

#### Ygrene Works For A Wide Range of Commercial Properties

Office • Multifamily • Retail • Hotel • Mixed Use • Medical • Warehouse • Flex Space • Light Industrial



<sup>44</sup> With Ygrene I was able pay for a new roof and in turn save \$2,000 on insurance.<sup>33</sup>

> - J.R. Holmes Small Business Owner

- Off balance sheet
- Property assessed
- 100% financing
- Nonrecourse, no personal guarantee
- No payment for up to 17 months<sup>1</sup>
- Long term, fixed rates (up to 20 years)
- Pass through under most net leases
- Zero capital outlay
- \$5,000 minimum project size

## Start funding upgrades with OPEX, not CAPEX.



At Ygrene, we take a people-first approach. Sure, we're relentless in getting you the very best financing for your property improvement. But we're just as committed to making the whole experience fast, easy, stress-free and, dare we say, enjoyable. As your partner in commercial improvement financing, our goal is to free you to imagine what you can do.

## Your partner in building improvement financing.

### Financing that's fast and straightforward.

- Minimum 10% available equity
- Current on mortgage and property taxes

- Not in bankruptcy<sup>2</sup>
- No involuntary liens

 Approvals in as little as 5 business days

- No personal guarantees, financial statements or rent/ lease rolls required
- Funding for projects up to 15% FMV



Ygrene will only fund projects that have been properly permitted and inspected, and that are completed by contractors who meet licensing, bonding and insurance requirements.

#### The Ygrene Network of Independent Contractors

## Save energy.

Use less and save more with energy saving improvements that can lower operating costs and increase tenant retention and satisfaction.

### Generate solar power.

Lower your net energy costs and hedge against rising utility rates.

We are excited about Ygrene's product lines in helping launch a new era in energy.

- M. Murphy, Cress LLC

Managing Partner St. Louis, Missouri



air sealing building envelope solar photovoltaic mini-split air conditioner heat/ energy recovery ventilator Solar Water heating energy efficient gas boiler system gas furnace condensing heat pump sliding glass doors high efficiency lighting hvac solar thermal geothermal heat pump indoor led lighting fixtures tankless water heater Solar pv System solar pool heating roof installation french glass doors high-efficiency water heating attic and wall insulation Skylights Windows water heater storage energy efficient exterior door siding insulation central air conditioner and more...



#### Let's get started.

Email: mo-commercial@ygrene.com Phone: 866.634.1358 Visit: Ygrene.com/commercial

Subject to underwriting guidelines and approvals; timing of first payment depends on date of funding; interest accrues during entire deferred payment period; no current mortgage liens recorded before 8/28/10.

<sup>2</sup> Applies to both company and principals of company; some service areas require no NOD for 3 or more years.