

## Increase cash flow while upgrading your hotel

As a hotel owner, you know that balancing energy usage and guest comfort is critical to your bottom line. Energy efficient systems can help solve this problem, while keeping your building and rooms safe, sanitary and comfortable.

With Ygrene, hotel owners can capitalize on the opportunity to upgrade these systems without upfront costs or taking on additional debt. Start generating positive cash flow immediately by optimizing your energy usage and protecting your investment.

Unlike credit-based financing, Ygrene provides fixed rates for up to 30 years in California and Florida and 20 years in Missouri, with no balloon payments. Ygrene's longer terms mean you'll get lower annual payments than traditional bank loans and you may be able to pass the upgrade costs onto your guests via a special room assessment.

## **Eligibility Criteria**<sup>2</sup>

- Greater than 10% available property equity
- Mortgage and property taxes current at approval<sup>3</sup>
- No involuntary liens on the property
- Not in bankruptcy<sup>4</sup>

## **Examples of Eligible Projects**

HVAC | Building Control Systems | LED Lighting Roof Installation | Solar PV Systems | Windows and Doors Energy Storage | Standby Generators | Energy Efficient Air Purifiers

## Benefits of Ygrene Financing:

- Eligibility based primarily on property equity, not financial statements
- No money down
- No pre-payment penalties
- No payment for up to 12 or more months¹
- No personal guarantees or acceleration
- Ability to pass through tax assessment to hotel guests

<sup>&</sup>lt;sup>1</sup> Timing of first payment depends on date of funding; interest accrues after funding.
<sup>2</sup> Ygrene Commercial PACE Financing is available in California, Florida, and Missouri. Eligibility requirements and improvement availability vary by state. Contact Ygrene for additional details.
<sup>3</sup> In Florida, property taxes must be current with on-time payments for the past three years.

<sup>&</sup>lt;sup>4</sup> Applies to company and principles of company; some service areas require no NOD for 3 or more years.

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