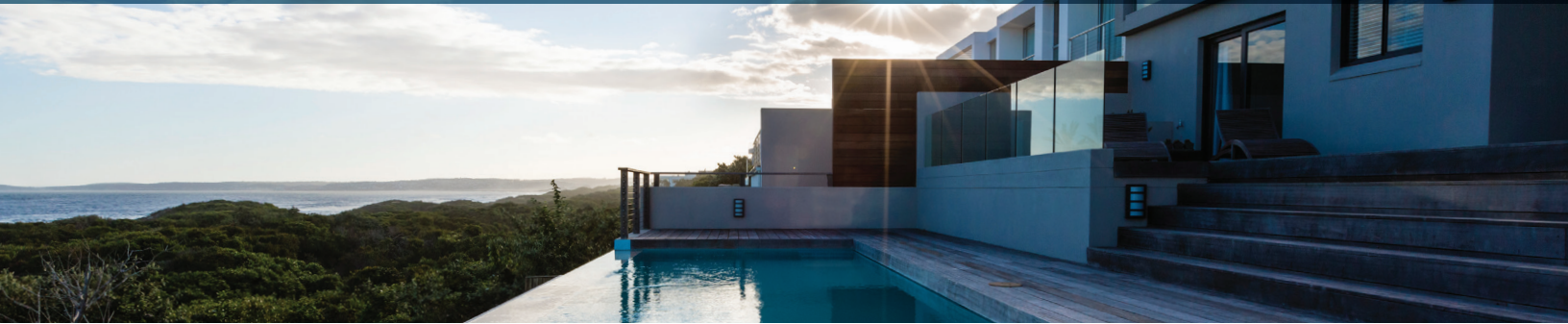




# Solar Financing for Hospitality



## Reduce Electricity Costs, Improve Cash Flow

Capitalize on the significant investment opportunity of installing solar, with no upfront costs or taking on additional debt. Start generating immediate positive cash flow by achieving lower net energy costs while hedging against rising utility rates.<sup>2</sup> You can even recover financing costs by passing them through to your hotel guests as a fee or hotel tax.

Ygrene's longer terms mean you'll get lower annual payments than a traditional bank loan. If you are considering a new roof and energy storage, you can finance these improvements along with your solar project. Installing a solar system can count toward LEED certification, which can help increase your Average Daily Rate (ADR). And, installing solar and battery storage can also provide business continuity in the event of power outages, fires or hurricanes.

## Attract More Guests and Clients

Many hotel guests, corporate clients, and conference planners are dedicated to sustainability efforts and prefer environmentally conscious accommodations. Ygrene solar financing enables you to effectively differentiate your business as a sustainable option and market your commitment to the environment.

## Eligibility Criteria<sup>3</sup>

- Greater than 10% available property equity
- No involuntary liens on the property
- Mortgage and property taxes current at approval<sup>4</sup>
- Not in bankruptcy<sup>5</sup>

## Enjoy long-term, fixed-rate financing, plus:

- Terms of up to 30 years in California and Florida; 20 years in Missouri
- Eligibility based primarily on property equity
- No money down
- No pre-payment penalties
- No payments for up to 12 or more months<sup>1</sup>
- No personal guarantees or acceleration

**Long-term financing, made simple.  
Get Started.**

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20042-NA-9-20

<sup>1</sup> Timing of first payment depends on date of funding; interest accrues after funding.

<sup>2</sup> Actual savings will depend on several factors, including term, system production, geography, weather, shade, electricity usage, utility rate structures (pre and post solar), rate increases, project completion date, property owner ITC eligibility and property owner federal/state tax rate.

<sup>3</sup> Ygrene Commercial PACE Financing is available in California, Florida, and Missouri. Eligibility requirements and improvement availability vary by state. Contact Ygrene for additional details.

<sup>4</sup> In Florida, property taxes must be current with on-time payments for the past three years.

<sup>5</sup> Applies to company and principles of company; some service areas require no NOD for 3 or more years